



Lesson 10A2: Resources for Prospecting

Below are a few resources to consider when building a list of potential funding opportunities. This list is by no means exhaustive — this is just to get your thinking started!

Governmental (or government-adjacent) entities/ platforms:

- Grants.gov and the Grants.gov newsletter
- Email newsletters/ alerts from U.S. Environmental Protection Agency (EPA), Department of Transportation (DOT), National Oceanic and Atmospheric Administration (NOAA), [Department of Energy](#), etc.
- Infrastructure Investment and Jobs Act (IIJA, aka the Bipartisan Infrastructure Law - BIL) [Implementation Resources page](#)
- [HeroX](#) - Many Dept. of Energy opportunities are being run through this platform. They refer to their opportunities as “challenges,” and they are set up as prize competitions.
- [DOT key notices of funding opportunities list](#)
- [Commission for Environmental Cooperation](#)
- Your state, county, and municipal governments. (A lot of the federal block grants may end up being distributed by local government — we shall see!)

Foundations and private sources/ platforms:

- [Candid’s Foundation Directory](#)
- [Instrumentl: Grants for Nonprofits](#)
- GuideStar
- Email newsletters of foundations/ funds with funding priorities that align with your organization’s mission/ work. Examples (a few of many!) include [Climate Justice Resilience Fund](#), the [Kresge Foundation](#), [Mosaic](#), [The Solutions Project](#), [Tides Foundation](#)
- Your local community foundations and family foundations (family funds are often administered through a community foundation)

- Banks in your area (unless this goes against your organization's values): Many banks have foundations that are required to distribute a set amount of funding each year to low-income areas within the banks' geographic regions. Research the bank foundations' funding cycles/ calendars, find out who their local person is, and reach out to them directly.
- Other "anchor" institutions in your geographic area: hospitals, major corporations that are headquartered in your area, etc.
- Email newsletters of international-/national-level EJ organizations, such as [Deep South Center for Environmental Justice](#), the [Bullard Center for Environmental & Climate Justice](#), [Frontline Resource Institute](#), and others. Many of these entities will announce funding opportunities.
- Review the web pages of nonprofit organizations that do work similar to yours. On their web pages, and sometimes in their annual reports, they will list their top funders.
- Consider having a conversation with your nonprofit partners and allies, to see if you and they might be willing to share information about your past funders, and information about funding opportunities. Many nonprofits welcome an ecosystem approach, recognizing that it benefits the movement when you both get funding.